

# 2024 CORPORATE PRESENTATION

## **Forward-Looking Statements**

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Various statements in this presentation, including, but not limited to statements regarding Vanda's commercial products, plans and opportunities, as well as statements about Vanda's products in development and the related clinical development and regulatory timelines and commercial potential for such products, are "forward-looking statements" under the securities laws. All statements other than statements of historical fact are statements that could be deemed forward-looking statements. Forward-looking statements are based upon current expectations and assumptions that involve risks, changes in circumstances and uncertainties. If the risks, changes in circumstances or uncertainties materialize or the assumptions prove incorrect, Vanda's results may differ materially from those expressed or implied by such forward-looking statements. Therefore, no assurance can be given that the results or developments anticipated by Vanda will be realized or, even if substantially realized, that they will have the expected consequences to, or effect on, Vanda. Important factors that could cause actual results to differ materially from those reflected in Vanda's forward-looking statements include, among others: Vanda's ability to continue to commercialize HETLIOZ® for the treatment of Non-24-Hour Sleep-Wake Disorder (Non-24) in the U.S., in light of existing and potential generic competition, and Europe and for the treatment of nighttime sleep disturbances in Smith-Magenis Syndrome (SMS) in the U.S.; Vanda's ability to increase market awareness of Non-24 and SMS and market acceptance of HETLIOZ®: Vanda's ability to obtain regulatory approval in Europe for HETLIOZ® in SMS; Vanda's ability to overcome the increased reimbursement challenges it faces as a result of declining third-party payor coverage; Vanda's ability to continue to generate U.S. sales of Fanapt® for the treatment of schizophrenia; Vanda's ability to generate U.S. and Canadian sales of PONVORY® for the treatment of relapsing forms of multiple sclerosis; Vanda's ability to complete the clinical development of and obtain regulatory approval of tradipitant in the treatment of gastroparesis, motion sickness and atopic dermatitis, HETLIOZ® in the treatment of jet lag disorder, insomnia, delayed sleep phase disorder and pediatric Non-24, Fanapt<sup>®</sup> in the treatment of bipolar I disorder in adults, the Fanapt<sup>®</sup> long acting injectable, VTR-297 in the treatment of hematologic malignancies, VSJ-110 for the treatment of dry eye, VPO-227 for the treatment of secretory diarrhea disorders, including cholera, VQW-765 for the treatment of social/performance anxiety, and VHX-896 for the treatment of psychiatric disorders; Vanda's ability to progress VCA-894A in Charcot-Marie-Tooth Disease, Type 2S; Vanda's dependence on third-party manufacturers to manufacture HETLIOZ®, Fanapt® and PONVORY® in sufficient quantities and quality; Vanda's ability to prepare, file, prosecute, defend and enforce any patent claims and other intellectual property rights; Vanda's ability to maintain rights to develop and commercialize Vanda's products under its license agreements; Vanda's ability to obtain and maintain regulatory approval of Vanda's products, and the labeling for any approved products; Vanda's level of success in commercializing HETLIOZ® and Fanapt® in new markets; Vanda's expectations regarding the timing and success of preclinical studies and clinical trials; the safety and efficacy of Vanda's products; regulatory developments in the U.S., Europe and other jurisdictions; limitations on Vanda's ability to utilize some or all of its prior net operating losses and orphan drug and research development credits; the size and growth of the potential markets for Vanda's products and the ability to serve those markets; Vanda's expectations regarding trends with respect to its revenues, costs, expenses, liabilities and cash, cash equivalents and marketable securities; Vanda's ability to identify or obtain rights to new products: Vanda's ability to attract and retain key scientific or management personnel; the costs and effects of litigation; Vanda's ability to obtain the capital necessary to fund its research and development or commercial activities; the costs and effects of litigation; potential losses incurred from product liability claims made against Vanda; the use of existing cash, cash equivalents and marketable securities and other factors that are described in the "Cautionary Note Regarding Forward-Looking Statements", "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" sections of Vanda's most recent annual report on Form 10-K, as updated by Vanda's subsequent quarterly reports on Form 10-Q, current reports on Form 8-K and other filings with the SEC, which are available on the SEC's website at www.sec.gov.

Vanda cautions investors not to rely too heavily on the forward-looking statements contained in this presentation. The information in this presentation is provided only as of the date of this presentation, and Vanda undertakes no obligation, and specifically declines any obligation, to update or revise publicly any forward-looking statements, whether as a result of new information, future events, or otherwise, except as required by law.

## Vanda Pharmaceuticals Inc. (VNDA)



Vanda is a leading global biopharmaceutical company dedicated to innovating in the service of people's pursuit of happiness







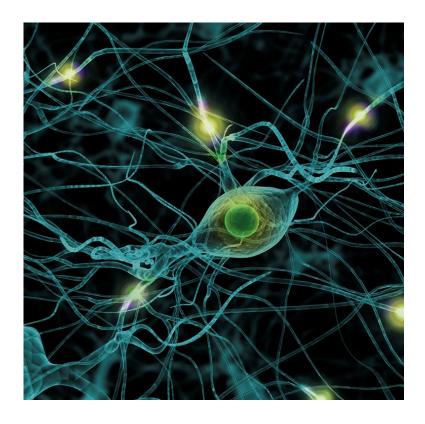
# Recent acquisition of PONVORY® from Johnson & Johnson Company



In December 2023, Vanda acquired U.S. and Canadian rights to PONVORY® (ponesimod) from Actelion Pharmaceuticals Ltd., a Johnson & Johnson Company, for \$100 million. PONVORY® is approved by the U.S. Food and Drug Administration (FDA) and Health Canada to treat adults with relapsing forms of multiple sclerosis (RMS), to include clinically isolated syndrome, relapsing-remitting disease and active secondary progressive disease.

The mechanism of action of PONVORY® makes it also a potential therapeutic candidate for the treatment of a diverse group of inflammatory/autoimmune disorders including but not limited to ulcerative colitis, psoriasis, Crohn's disease, atopic dermatitis, eosinophilic esophagitis and alopecia areata. In a randomized placebo controlled clinical study, PONVORY® has been shown to reduce the symptoms and signs of psoriasis.¹

The PONVORY® Orange Book listed patent with the latest expiry date is set to expire in December 2035.



### **Commercialized Products**







- HETLIOZ® oral capsules are approved in the U.S. and Europe for the treatment of Non-24-Hour Sleep-Wake Disorder (Non-24).
- HETLIOZ® oral capsules and HETLIOZ LQ® liquid formulation are approved in the U.S. for the treatment of nighttime sleep disturbances in adults and children, respectively, with Smith-Magenis Syndrome (SMS).
- Pursuing FDA approvals for HETLIOZ® in the indications of insomnia and jet lag disorder.

- Fanapt® is approved in the U.S. for the treatment of adults with schizophrenia.
- Positive results in the Phase III clinical study of Fanapt<sup>®</sup> in acute manic and mixed episodes associated with bipolar I disorder in adults.
   Pursuing FDA approval for Fanapt<sup>®</sup> in the indication of bipolar I disorder in adults.
- PONVORY<sup>®</sup> is indicated for the treatment of relapsing forms of multiple sclerosis (MS), to include clinically isolated syndrome, relapsingremitting disease, and active secondary progressive disease, in adults.
- Potential therapeutic candidate for the treatment of a diverse group of inflammatory/autoimmune disorders ranging from psoriasis to ulcerative colitis.

## **Clinical Development Pipeline: Key Milestones**



#### Vanda pursuing FDA approval for the following:

Product	Indication
Fanapt <sup>®</sup>	Bipolar (PDUFA Date: 4/2/2024)
HETLIOZ®	Insomnia (PDUFA Date: 3/4/2024)
Tradipitant	Gastroparesis (PDUFA Date: 9/18/2024)

#### Other recent and upcoming clinical and regulatory developments include:

Indication	Recent Action
Motion sickness	Positive Phase III results; second Phase III study initiated
VHX-896	Active metabolite of iloperidone; potential for upcoming NDA filing
Charcot-Marie-Tooth Disease, Type 2S	Orphan drug designation granted for VCA-894A
Cholera	Orphan drug designation granted for VPO-227

## **Strategic Focus**



## Increase revenue

Organically through existing products

Business development opportunities

# Advance pipeline

Late / early-stage programs

Emerging ASO platform

# Consumer focus

Increase access and affordability for patients

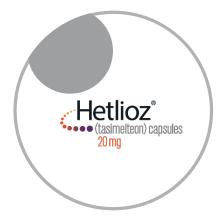
Engage directly with consumer

### **Commercial Priorities & Milestones**





- Continued focus on market for schizophrenia
- Pursue FDA approval for Fanapt<sup>®</sup> in the indication of bipolar I disorder in adults
- Advance VHX-896 (formerly P88), as well as Long Acting Injectable (LAI)



- Retain market share despite generic competition through focus on patient loyalty
- Continue growth of HETLIOZ® in SMS in U.S. market
- Pursue approval of HETLIOZ<sup>®</sup> in SMS in the E.U. market
- Pursue FDA approvals for HETLIOZ<sup>®</sup> in the indications of insomnia and jet lag disorder



- Re-launch in existing multiple sclerosis (MS) market
- Potential therapeutic candidate for the treatment of a diverse group of inflammatory/autoimmune disorders ranging from psoriasis to ulcerative colitis.



- Pursue FDA approval for tradipitant in patients with gastroparesis
- Advance motion sickness program

## Fanapt® for Schizophrenia:







- About 1% of adult population worldwide is diagnosed with schizophrenia<sup>1</sup>
- About 3 million people in the U.S. live with schizophrenia

#### **Akathisia**

Frequently seen with antipsychotics

 Up to 25% of patients treated with some antipsychotics experience akathisia



- Patients frequently switch antipsychotic treatments due to side effects<sup>2</sup>
- Side effects include metabolic, weight and movement disorders



- Vanda owns global rights for Fanapt<sup>®</sup>
- Commercialized outside the U.S. through partners

## HETLIOZ® for Non-24-Hour Sleep-Wake Disorder (Non-24)



#### **Key demographics**

Blind individuals with Non-24

~70% totally blind have Non-241



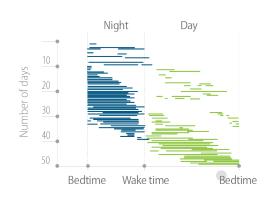
1:4000 in U.S. (~80,000)<sup>2</sup>

## Sighted individuals with Non-24

Non-24 is comorbid with depressive and bipolar disorders<sup>3</sup>

Prevalence of Non-24 in the general population is unclear but appears rare in sighted individuals<sup>3</sup>

## Misaligned circadian timing system



#### Clinical characteristics



Disrupted nighttime sleep



Excessive daytime sleepiness



Poor social and occupational functioning

<sup>1.</sup> Dressman et al. Seventy Percent of Totally Blind People with Sleep Complaints Are Not Entrained to the 24 Hour Clock. SLEEP Conference 2012. Vanda Pharmaceuticals Inc. June 2012.

Vanda estimate

<sup>3.</sup> Diagnostic and Statistical Manual of Mental Disorders, 5th Edition (DSM-5), American Psychiatric Association, March 2013, page 396-397.

## **HETLIOZ®** for Smith-Magenis Syndrome (SMS)

- HETLIOZ® first approved treatment for nighttime sleep disturbances in SMS (December 2020)
- · Pursuing approval in the E.U. market
- Severe sleep disorder is the strongest predictor of maladaptive behavior











1/15,000-25,000 births in the U.S.<sup>1,2</sup>

Chromosomal deletion of 17p11.2 Rare mutations of the retinoic acid 1 (RAI1) gene

Major physical, developmental & behavioral features

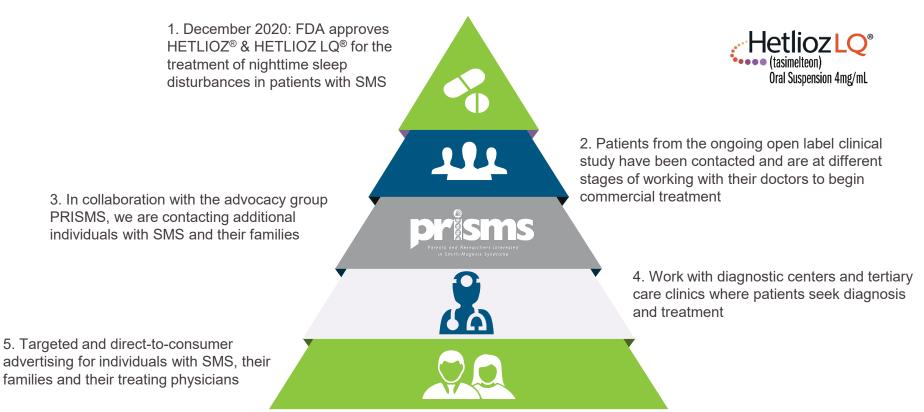






## **HETLIOZ®** for Smith-Magenis Syndrome (SMS)







# **Research and Development**

## **Late-Stage Clinical Development Pipeline**



Product	Indication	Preclinical	Phase I	Phase II	Phase III	Regulatory
:Hetlioz°(tasimeIteon) capsules 20 mg	Jet Lag Disorder Insomnia  Delayed Sleep Phase Disorder (DSPD)  Non-24 Pediatric					
Fanapt® (iloperidone) tablets 1 mg, 2 mg, 4 mg, 6 mg, 8 mg, 10 mg, 12 mg	Bipolar I Disorder  Long Acting Injectable (LAI)		•			
Separation (ponesimod) married (ponesimod) mar	TBD TBD			•		
Tradipitant	Gastroparesis  Motion Sickness  Atopic Dermatitis					
VHX-896	Schizophrenia Bipolar I Disorder				-	



# HETLIOZ® Lifecycle Management

## **HETLIOZ®** Lifecycle Management Programs







- Jet Lag Disorder
  - Clinical program completed
- 2 Insomnia
  - Clinical program completed; sNDA accepted for filing with PDUFA target action date of 3/4/2024
- Delayed Sleep Phase Disorder
  - · Phase III program initiated
- 4 Non-24 Pediatric
  - Phase III clinical program in preparation



# Fanapt® Lifecycle Management

## Fanapt® Lifecycle Management Programs



1

#### Bipolar I Disorder

- Phase III program complete; positive results announced in December 2022
- Pursuing FDA approval for Fanapt<sup>®</sup> in the indication of bipolar I disorder in adults; sNDA accepted for filing with PDUFA target action date of 4/2/2024

2

#### Long Acting Injectable

- Pharmacokinetic (PK) study of Fanapt<sup>®</sup> long-acting injectable formulation is ongoing and we are finalizing and optimizing dosing and administration
- · A Phase III study of the long-acting injectable for acute schizophrenia treatment will follow the PK study

3

#### VHX-896 (formerly P88)

• VHX-896 is the active metabolite of iloperidone that we believe has the potential to improve the clinical profile of Fanapt® and create sustained, long-term value in the treatment of psychiatric disorders



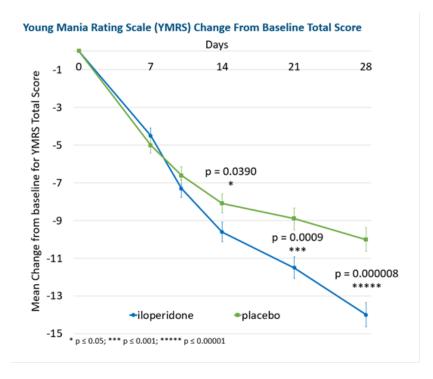
## **Bipolar I Disorder**

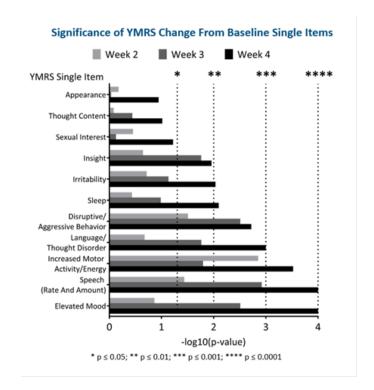
## Fanapt® for Bipolar I Disorder



#### **Results reported in December 2022**

- The Phase III study enrolled approximately 400 volunteers with a history of bipolar I disorder suffering from a current episode of mania.
- The primary endpoint was assessed by the Young Mania Rating Scale (YMRS), a rating scale of clinical severity in the core symptoms of mania.
- Looking at the YMRS change from baseline at week 4, Fanapt<sup>®</sup> was significantly superior to placebo (p=0.000008).





## Fanapt® for Bipolar I Disorder



#### **Results reported in December 2022**

- The secondary endpoints, Clinician Global Impression of Severity (CGI-S) and Clinician Global Impression of Change (CGI-C), also achieved statistical significance (p=0.0005 and p=0.0002, respectively) at week 4.
- Bipolar disorder is highly prevalent in the United States, estimated to affect 2.8%<sup>1</sup>, of the U.S. adult population, a number approximately up to ten times higher than the estimated prevalence of schizophrenia<sup>2,3</sup>.
- This pivotal study data of Fanapt<sup>®</sup> for the treatment of acute manic and mixed episodes associated with bipolar I disorder in adults included in supplemental New Drug Application (sNDA). Pursuing FDA approval for Fanapt<sup>®</sup> in the indication of bipolar I disorder in adults; sNDA accepted for filing with PDUFA target action date of 4/2/2024.



# **Tradipitant Programs**

## **Tradipitant Programs**



1

#### Gastroparesis

- Phase III study results reported in February 2022; 12-week study of ~200 patients with idiopathic or diabetic gastroparesis
- Phase II positive study with results reported in December 2018 and published in Gastroenterology in January 2021
- Pursuing FDA approval for tradipitant in patients with gastroparesis; NDA accepted for filing with PDUFA target action date of 9/18/2024

2

#### **Motion Sickness**

- · Second Phase III study initiated
- First Phase III positive study results reported in May 2023
- Phase II positive study results reported in July 2019

3

#### **Atopic Dermatitis**

- · EPIONE 2 Phase III study on hold
- EPIONE Phase III study results reported in February 2020



# **Gastroparesis**

## **Tradipitant for Gastroparesis**



- Completed two clinical studies of tradipitant in gastroparesis. NDA accepted for filing with PDUFA target action date of 9/18/2024.
- Gastroparesis is a significant unmet medical need.
- Last treatment approved more than 40 years ago¹.



600,000 diagnosed

600,000 people estimated to be diagnosed in the U.S.<sup>2</sup>



300,000 prescriptions

Appx. 300,000 metoclopramide prescriptions per month.<sup>3</sup>



6 million people

Estimated U.S. prevalence of 1.8% of the population.<sup>2</sup>

<sup>1.</sup> Reglan (metoclopramide) initial FDA approval 1979.

<sup>2.</sup> Rev et al J Neurogastroenterol Motil, Jan 2012.

## Gastroparesis – Symptoms & Clinical Expression<sup>1</sup>

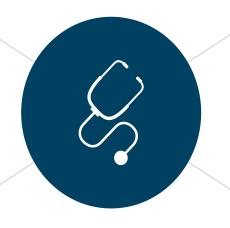


#### **Diabetic or Idiopathic Gastroparesis**

#### **Chronic Nausea**



Patients with gastroparesis suffer from chronic, severe and debilitating nausea.



## **Ψ**ρ ) '

#### Vomiting

Gastroparesis can cause vomiting, which can lead to weight loss and hospitalization due to nutritional deficiencies.





Many patients with gastroparesis have a mechanical defect of delayed gastric emptying, which may be the cause of some of their symptoms.



#### **Additional GI Symptoms**

Patients with gastroparesis may also experience postprandial fullness, early satiety and abdominal pain.

## **Tradipitant Gastroparesis Clinical Program**



1

#### Phase II Study (VP-VLY-686-2301)

- · 4-week study of approximately 150 adult patients with diabetic or idiopathic gastroparesis
- Tradipitant was shown to be effective in improving nausea and overall symptoms in patients with gastroparesis
- Efficacy established by tradipitant in the 4-week double-blind phase was persistent in the open-label phase

2

#### Phase III Study (VP-VLY-686-3301)

- · 12-week study of approximately 200 adult patients with diabetic or idiopathic gastroparesis
- The study did not meet its primary endpoint; however, when accounting for confounders, strong evidence of drug effect across a number of symptoms was observed
- Open-label phase remains open with over 300 patients already enrolled

3

#### **Expanded Access Program**

- Vanda initiated an expanded access program for patients requesting access to tradipitant outside of the clinical studies
- Vanda continues to receive requests from patients reaching out to gain access to tradipitant through the Expanded Access program, which has multiple patients continuing to take tradipitant for more than a year

## **Gastroparesis – Phase II Study**



Results reported in December 2018, published in Gastroenterology January 20211

#### **Study Design**



- 4 weeks of double-blind treatment followed by optional 8 weeks of open-label treatment
- o **85 mg b.i.d.**
- 47 study sites in the U.S.

#### **Population**



- Approximately 150 randomized subjects
- Stratified by idiopathic or diabetic gastroparesis

#### **Assessments**



- Patient Reported Daily Diary:
  Nausea, Vomiting & Other
  Symptoms
- Patient Assessment of GIDisorders (PAGI-SYM)
- Patient Global Impression (PGI-C)
- Clinical Global Impression (CGI-S)

## **Gastroparesis – Phase III Study**



Study is complete and results were reported in February 2022

#### **Study Design**



- 12 weeks of double-blind treatment
- o **85 mg b.i.d.**
- 40 study sites in the U.S.

#### **Population**



- Approximately 200 randomized subjects
- Stratified by idiopathic or diabetic gastroparesis

#### Assessments



- Patient Reported Daily Diary:Nausea, Vomiting & OtherSymptoms
- Patient Assessment of GIDisorders (PAGI-SYM)
- Patient Global Impression (PGI-C)
- Clinical Global Impression (CGI-S)

## **Gastroparesis – Pooled Study Results**

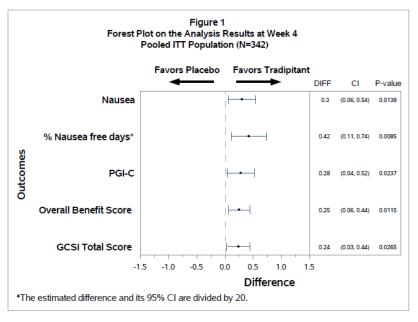


- Vanda completed a pooled analysis of two clinical studies of tradipitant in gastroparesis.
  - Population of 342 patients with relevant clinical endpoints.
  - Both studies were large multi-site, randomized, double-blind, placebo-controlled studies
- Tradipitant was shown to be superior to placebo in key clinical parameters:
  - Daily Diary-Nausea (primary endpoint parameter)
  - % Nausea Free Days
  - Patient Global Impression scale change (PGI-C)
  - Overall Benefit Score and Gastroparesis Cardinal Symptom Index (GCSI) score
- Both studies demonstrate the efficacy of tradipitant in relieving symptoms of gastroparesis.

## **Gastroparesis – Pooled Study Results**



Figure 1 and Table 1 show the results of such pooled analysis of all patients randomized in the two studies (intent to treat population, ITT) and Figure 2 and Table 2 show the results for the same parameters in the population of patients who were judged as compliant to treatment based on analysis of drug exposure (treatment compliant population).



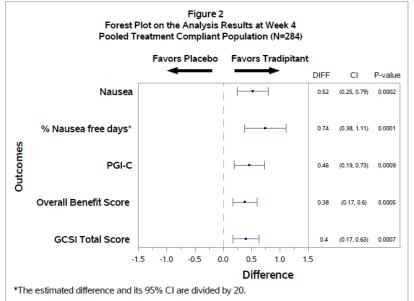


Table 1: Week 4 Pooled Analysis: ITT population for Study 1 and Study 2

	Tradipitant n=175	Placebo n=167	P-value
DD-Nausea	-1.15	-0.85	0.0138
% Nausea Free Days	20.96	12.52	0.0085
PGI-C	2.72	3.00	0.0237
Overall Benefit Score	1.13	0.88	0.0115
GCSI	-0.99	-0.76	0.0265

Table 2: Week 4 Pooled Analysis: Treatment Compliant Population for Study 1 and Study 2

	Tradipitant n=117	Placebo n=167	P-value
DD-Nausea	-1.37	-0.85	0.0002
% Nausea Free Days	27.44	12.58	0.0001
PGI-C	2.53	2.99	0.0009
Overall Benefit Score	1.27	0.88	0.0005
GCSI	-1.15	-0.75	0.0007



## **Motion Sickness**

## **Tradipitant for Motion Sickness**



Neurokinin-1 (NK-1) receptor antagonists have the potential to be effective in improving the symptoms of motion sickness, given the involvement of substance P in nauseogenic and emetic pathways and the expression of NK-1 receptors in the gastrointestinal system.<sup>1</sup>



Nausea and vomiting are the core symptoms of motion sickness<sup>2</sup>



The sensory mismatch resulting in motion sickness is due to discordance between actual and expected movement as perceived by the visual, vestibular, and kinesthetic systems<sup>3</sup>



About 2 to 3 million doses of Dramamine are purchased each month in the U.S.<sup>4</sup>







<sup>1.</sup> Polymeropoulos VM, Czeisler MÉ, Gibson MM, Anderson AA, Miglo J, Wang J, Xiao C, Polymeropoulos CM, Birznieks G and Polymeropoulos MH (2020) Tradipitant in the Treatment of Motion Sickness: A Randomized, Double-Blind, Placebo-Controlled Study. Front. Neurol. 11:563373. doi: 10.3389/fneur.2020.563373

<sup>2.</sup> Golding JF. Motion sickness. In: Furman JM, Lempert T, editors. Handbook of Clinical Neurology. Amsterdam, Boston, Heidelberg, London, New York, Oxford, Paris, San Diego, San Francisco, Singapore, Sydney. Tokyo: Elsevier. (2016). p. 371–90.

3. Graybiel A, Knepton J. Sopite syndrome: a sometimes sole manifestation of motion sickness. Aviat Space Envrion Med. (1976) 47:873–82.

<sup>3.</sup> Graybiei A, r 4. IQVIA data

## **Motion Sickness – Phase II Study Results**



#### Results reported in July 2019, published in Frontiers in Neurology in September 20201

- Tradipitant was shown to be effective in preventing motion sickness<sup>1</sup>
- An exploratory analysis was performed to evaluate the effects of tradipitant under "calm" and "rough" seas. Under "rough" sea conditions (seas above 1 meter):
  - 72.2% of the placebo treated patients vomited as compared to 15.8% of those treated with tradipitant
  - A significant effect was also seen under "rough" conditions in the MSSS Worst score

## Motion Sifnos Phase II Study Results<sup>1</sup>

Single day sea travel in the Pacific Ocean

Patients with a history of motion sickness

170mg tradipitant versus placebo

#### **Primary Endpoints:**

% Vomiting

 Worst MSSS - Motion Sickness Severity Scale

ITT = Intent to Treat

Endpoint	Tradipitant	Placebo	Difference	P-Value
ІТТ	N=63	N=63		
% Vomiting	17.5%	39.7%	22.2%	0.0039
Worst MSSS	3.40	3.75	0.35	0.2936
Calm Sea	N=44	N=45		
% Vomiting	18.2%	26.7%	8.5%	0.3123
Worst MSSS	3.4	3.32	-0.09	0.8271
Rough Sea	N=19	N=18		
% Vomiting	15.8%	72.2%	56.4%	0.0009
Worst MSSS	3.19	4.57	1.38	0.0235

Polymeropoulos VM, Czeisler MÉ, Gibson MM, Anderson AA, Miglo J, Wang J, Xiao C, Polymeropoulos CM, Birznieks G and Polymeropoulos MH (2020) Tradipitant in the Treatment of Motion Sickness: A Randomized, Double-Blind, Placebo-Controlled Study. Front. Neurol. 11:563373. doi: 10.3389/fneur.2020.563373

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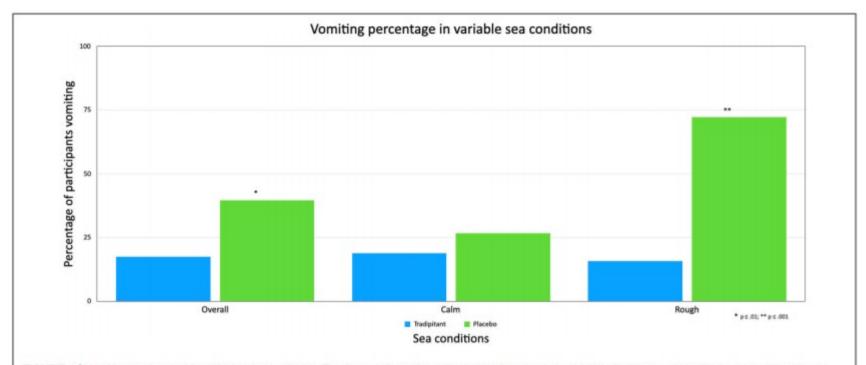


FIGURE 4 | Vomiting percentage in variable sea conditions. The figure reflects the percentage of participants vomiting (incidence of vomiting) across different sea conditions. A participant was considered as having vomited if they ever marked a score of 6 (vomiting) on the MSSS or vomited and elected to complete end of travel questionnaires before the end of travel.

## **Motion Sickness: Phase III Program**

- · Phase III study completed Positive results in prevention of vomiting
- Second Phase III study initiated
- Open label safety study started

#### **Enrollment**



- First Phase III Study:
  - Randomized: 365
  - 85 and 170mg tradipitant both met primary endpoint preventing vomiting on the boats
- Second Phase III Study:
  - Similar study design

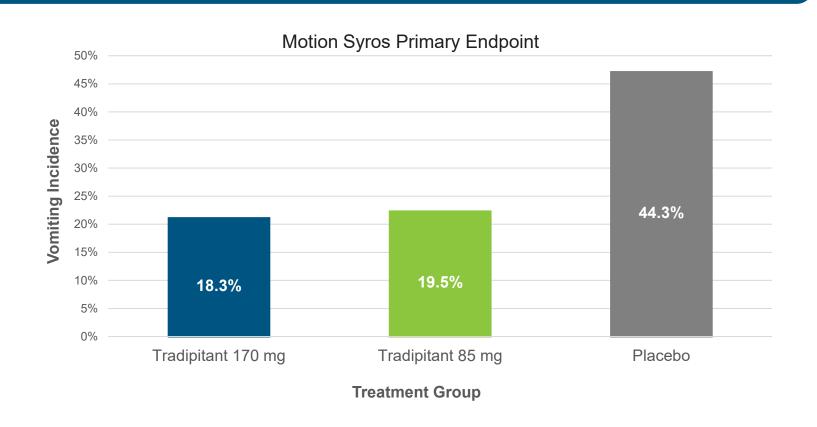
#### **Program Timeline**



- First Phase III results reported in May 2023
- Second Phase III study initiated
- Pursue FDA approval upon completion of clinical development program

## **Motion Sickness: Phase III Study**

- N
- 365 participant study across 34 boat trips in coastal waters of U.S. from November 2021 to April 2023
- Participants randomized 1:1:1 tradipitant 170mg v tradipitant 85mg v placebo 1 hour prior to departure
- Approximately 4-hour trips with questionnaires of vomiting and nausea every 30 minutes
- Incidence of vomiting was significantly lower in tradipitant 170mg (18.3%) and tradipitant 85mg (19.5%)
  as compared to placebo (44.3%), p < .0001</li>





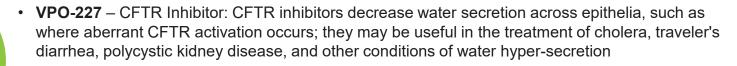
# **Early-Stage Programs**

## **Early-Stage Programs**





- VSJ-110 CFTR Activator: VSJ-110 has shown efficacy in a dry eye model<sup>1</sup> and exhibited antiinflammatory properties in both in vitro and in vivo assays
- Ongoing Phase II Conjunctivitis Study investigating anti-inflammatory effect of VSJ-110 (PDE4 inhibition) following ragweed ocular challenge



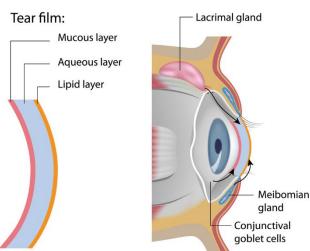
 Cholera Disease: VPO-227 was granted Orphan Drug Designation by FDA for the treatment of cholera

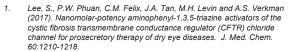


- VTR-297 is a histone deacetylase (HDAC) inhibitor
- Ongoing Phase II study of VTR-297 in Hematologic Malignancies at sites in the U.S. and Europe

#### **Social/Performance Anxiety**

- VQW-765 is an Alpha-7 nicotinic acetylcholine receptor partial agonist
- Phase II study of a single-dose treatment to alleviate social/performance anxiety complete; results announced in December 2022







## **Early-Stage Programs**



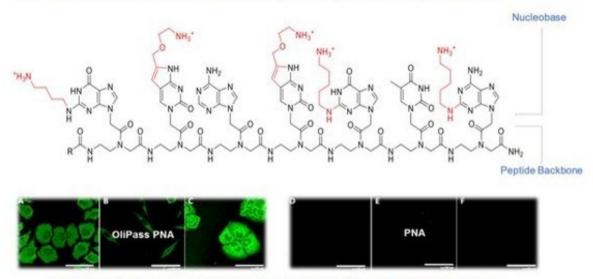


#### **Antisense Oligonucleotide (ASO)**

- VCA-894A was granted Orphan Drug Designation for the treatment of Charcot-Marie-Tooth disease, axonal, type 2S (CMT2S), caused by cryptic splice site variants within IGHMBP2.
- In September 2022, Vanda and OliPass Corporation (OliPass) announced a research and development agreement to jointly develop a set of antisense oligonucleotide (ASO) molecules based on OliPass' proprietary modified peptide nucleic acids.
- This evolving discovery and development platform is intended to support Vanda's development of ASO-based precision medicine therapeutics.



#### OliPass Peptide Nucleic Acids (OPNA) — Chemically modified PNA









## **Financial Results**

## **2023 Financial Highlights**



## Q3 2023 Financial Highlights

\$38.8 million

Total net product sales from HETLIOZ® and Fanapt® were \$38.8 million in the third quarter of 2023



HETLIOZ® net product sales were \$17.5 million in the third quarter of 2023



Fanapt® net product sales were \$21.3 million in the third quarter of 2023

## Financials – Results Through September 30, 2023



#### Results Through September 30, 2023

HETLIOZ® Net Product Sales	\$79.1M	
Fanapt® Net Product Sales	\$68.3M	
Total Revenues	\$147.4M	
Cost of Goods Sold	\$11.3M	
Research & Development	\$52.5M	
Selling, General & Administrative	\$89.3M	
Intangible Asset Amortization	\$1.1M	
Operating Expenses	\$154.2M	
Net Income (Loss)	\$4.9M	
Cash <sup>1</sup>	\$489.9M	

1. Cash, cash equivalents and marketable securities





For more information on HETLIOZ®, please visit www.HETLIOZ.com



For more information on Fanapt®, please visit www.FANAPT.com

